

### ***M. W. (Mat) Tilghman Jr. background***

A 1967 graduate of James M. Bennett High School, he joined the Hanna, Kremer & Tilghman Insurance Agency in 1983 and became president of that agency in 2001. Along the way, he has played major leadership roles in many organizations, including serving as president of the Salisbury Area Chamber of Commerce in 1995-96 and president of the Village of Hope for a three-year term.

Mat graduated in 1971 from Susquehanna University with a bachelor's degree in economics and business administration and since that time he has been actively involved in the independent insurance agency business. Prior to joining Hanna, Kremer & Tilghman, he was underwriting vice president with Henry S. Lehr, Inc., in Bethlehem, Penn. He holds the national certification as a CIC (Certified Insurance Counselor).

He has been a member of the Salisbury Area Chamber of Commerce since 1984 and went through the chairs before becoming president. In 1997-98, he served on the combined Greater Salisbury Committee/Salisbury Chamber Quarter Century Task Force.

Mat served as the campaign chair for three successful Salisbury Mayoral campaigns, is a member of the Salisbury Lions Club, a member of the Wicomico County Health Planning Board, and a member of Urban Salisbury. Since 2002, he has been on the Economics and Finance Advisory Council of the Perdue School of Business at Salisbury University.